



# Our Insights. Your Story.

Property market chart pack – December 2019



### Residential Real Estate Underpins Australia's Wealth

- Residential Real Estate
  \$6.8 Trillion
- Australian Superannuation \$2.9 Trillion
- Australian Listed Stocks \$2.0 Trillion
- Commercial Real Estate \$1.0 Trillion

As at the end of November 2019





**10.3 million**Number of dwellings



\$1.80 trillion
Outstanding
mortgage debt



**51.5%**Household wealth held in housing



**386,498** Total sales p.a.

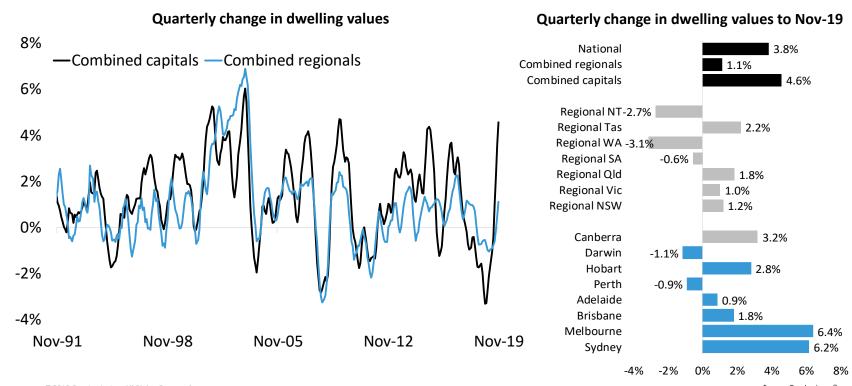


**\$248.5 billion**Gross value of sales p.a.

Note: Total sales p.a carried over from previous month –data as at October 2019

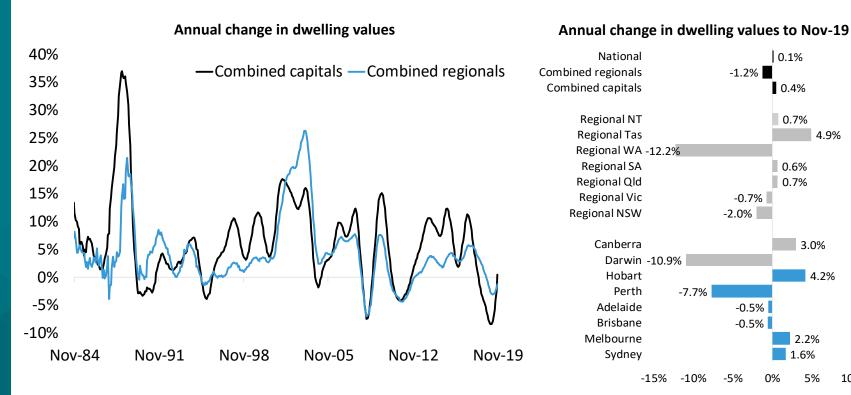


## National dwelling values marked their fifth consecutive month of growth in November, taking values 3.8% higher over the quarter





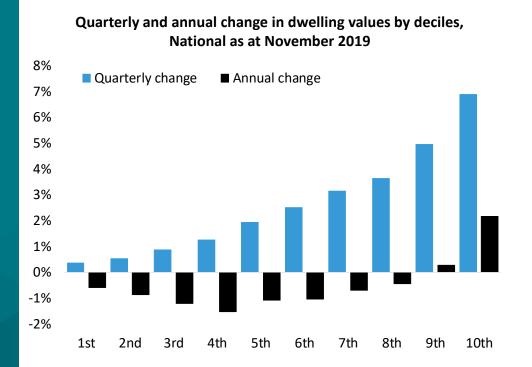
### National dwelling values returned to positive annual growth territory for the first time since April 2018



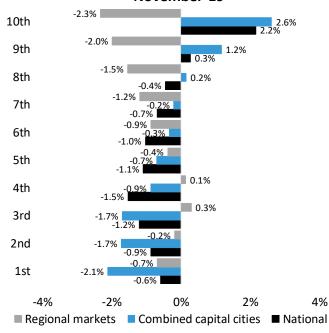
10%



The most expensive dwellings have recorded the largest decline over the past twelve months, but are also recording the most rapid recovery, returning to positive territory in November

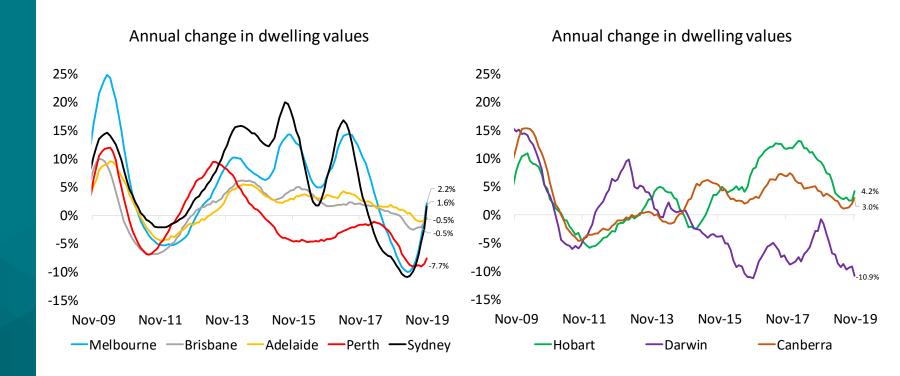


#### Annual change in dwelling values by decile, November-19



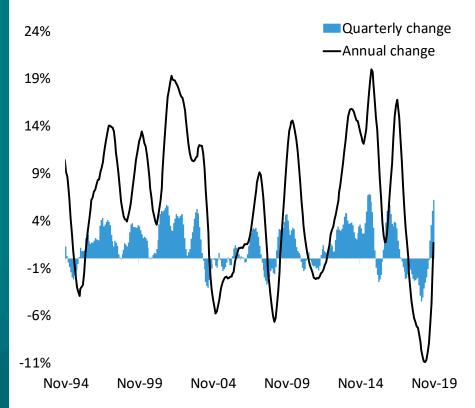


The annual rate of decline continues to ease across most cities, with four of the eight cities returning a positive annual growth rate in November





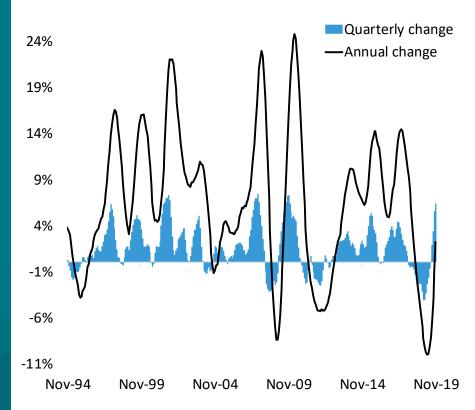
#### Quarterly and annual change in dwelling values - Sydney



Sydney dwelling values increased by 2.7% in November and by 6.2% over the three months to November 2019. Sydney dwelling values are up by 1.6% over the past year and they are currently -8.0% lower than their July 2017 peak.



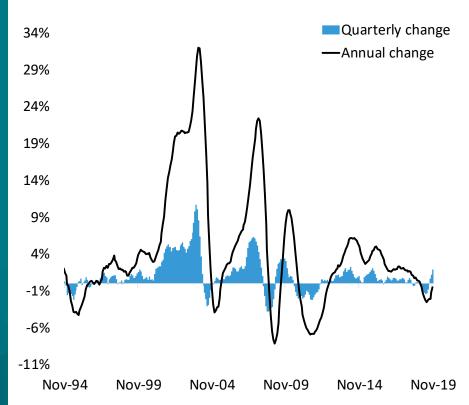
#### Quarterly and annual change in dwelling values - Melbourne



Melbourne dwelling values increased by 2.2% in November and by 6.4% over the three months to November 2019. Melbourne dwelling values have increased by 2.2% over the past year and they are currently -3.7% lower than their November 2017 peak.



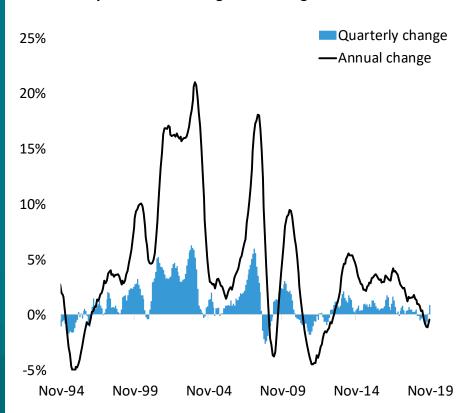
#### Quarterly and annual change in dwelling values - Brisbane



Brisbane dwelling values increased by 0.8% in November, and they were 1.8% higher over the three months to November 2019. Brisbane dwelling values have fallen by -0.5% over the past year and they are currently -0.8% lower than their April 2018 peak.



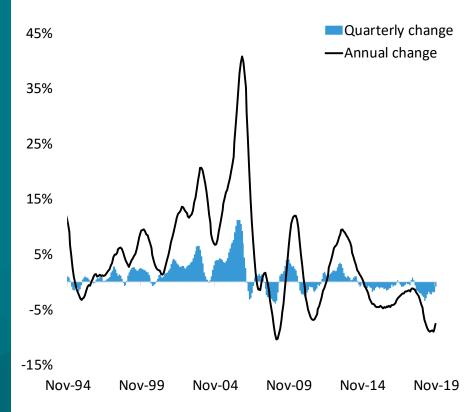
#### Quarterly and annual change in dwelling values - Adelaide



Adelaide dwelling values increased by 0.5% in November and they were 0.9% higher over the three months to November 2019. Adelaide dwelling values have fallen by -0.5% over the past year and they are currently -0.7% lower than their December 2018 peak.



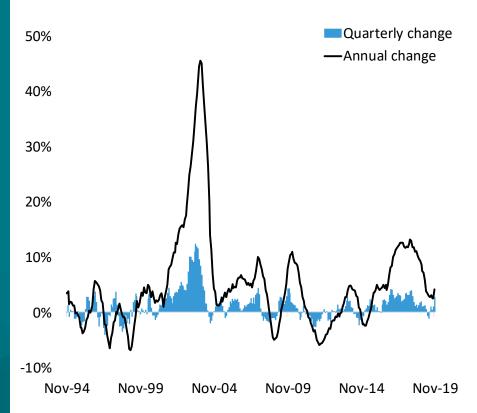
#### Quarterly and annual change in dwelling values - Perth



Perth dwelling values rose by 0.4% in November and they were -0.9% lower over the three months to November 2019. Perth dwelling values have fallen by -7.7% over the past year and they are currently -21.3% lower than their June 2014 peak.



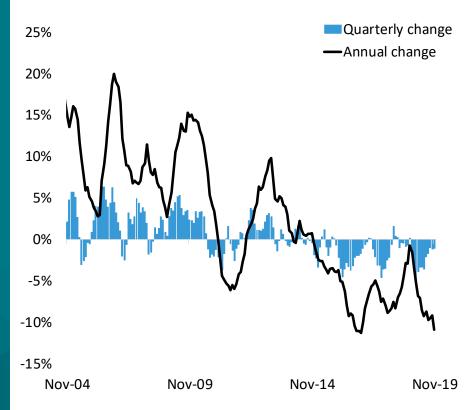
#### Quarterly and annual change in dwelling values - Hobart



Hobart dwelling values rose by 2.3% in November and they were 2.8% higher over the three months to November 2019. Hobart dwelling values have increased by 4.2% over the past year and they are now higher than their previous March 2019 peak.



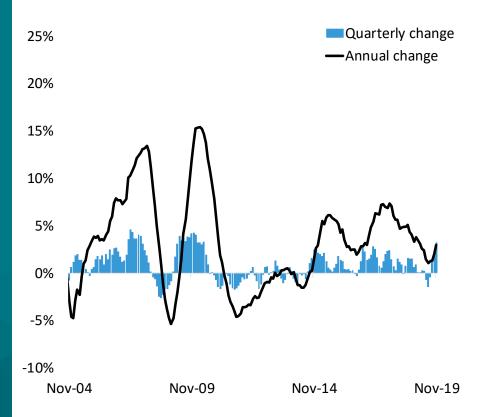
#### Quarterly and annual change in dwelling values - Darwin



Darwin dwelling values were down by -1.2% in November 2019 and they were -1.1% lower over the three months to November 2019. Darwin dwelling values have fallen by -10.9% over the past year and they are currently -31.5% lower than their May 2014 peak.



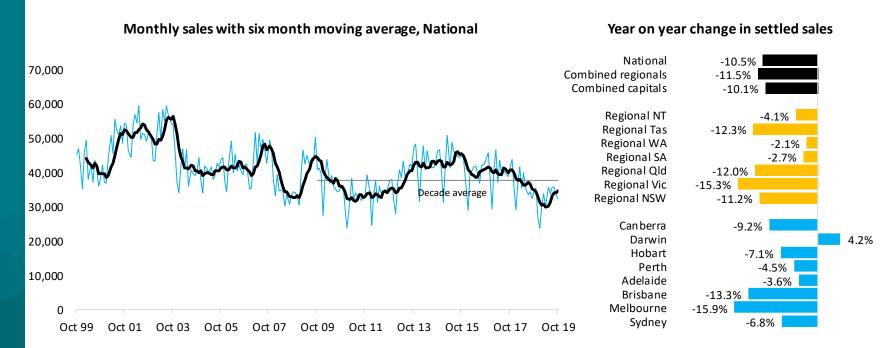
#### Quarterly and annual change in dwelling values - Canberra



Canberra dwelling values increased by 1.6% in November, and they were 3.2% higher over the three months to November 2019. Canberra dwelling values have increased by 3.0% over the past year and they are 2.5% higher than the previous April 19 peak in value.



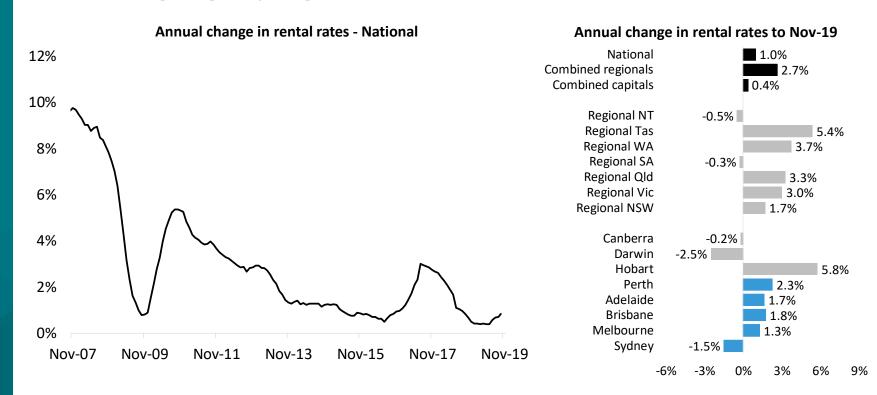
# While the number of settled sales is much lower than a year ago, the recent trend is showing a pick-up in buyer activity



Note: Sales volumes carried over from previous month –data as at October 2019

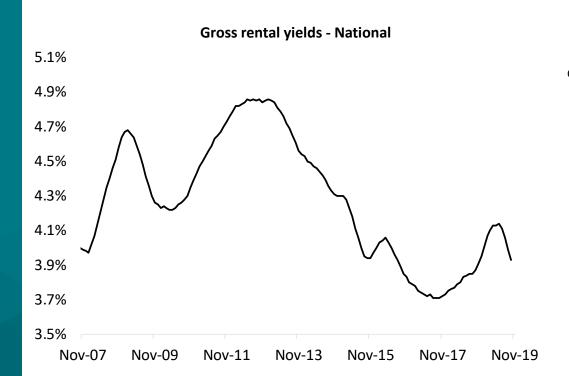


### National rental rates were flat over the month to November, however the annual rate of rental growth is still trending slightly higher

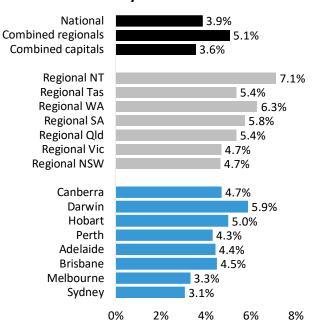




# With dwelling values now trending higher and rents generally soft, rental yields are once again trending lower

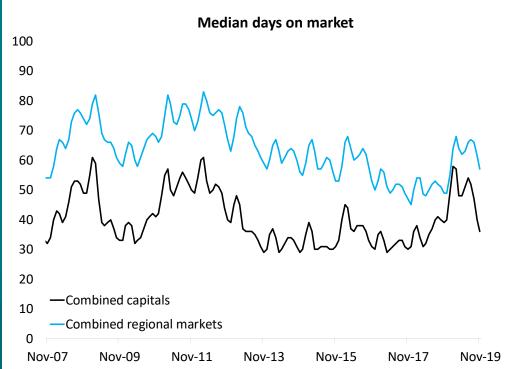


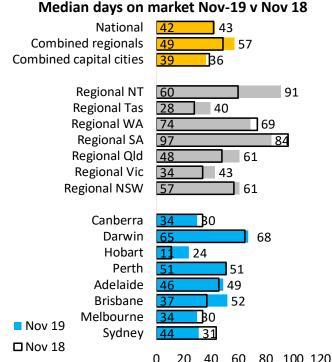
#### Gross rental yields as at Nov-19





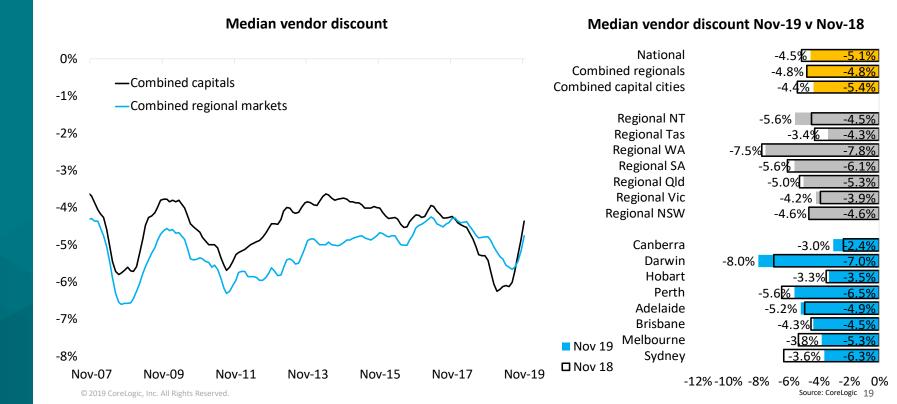
### The median selling time continues to trend lower across both the Combined capital cities and Combined regional markets as market conditions improve







## Vendor discounting rates are continuing to ease as buyers lose some leverage





The volume of stock for sale remains lower than it was a year ago with -13.2% fewer newly advertised properties year-on-year

#### Number of new and total properties advertised for sale, 28 days to 1 December 2019

No of new

listings

10.278

11.037

8,751

3,014

4.582

1.013

139

745

39,559

No of total

listings 47,272

49.053

59,434

17,727

30.425

4.340

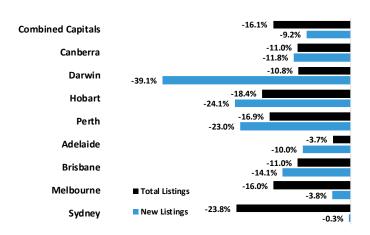
1,939

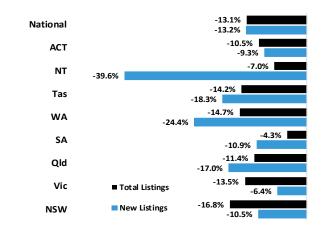
2,501

212,691

Capital city	No of new listings	No of total listings	State
Sydney	6,005	23,537	NSW
Melbourne	7,859	32,546	Vic
Brisbane	3,750	19,986	Qld
Adelaide	2,226	8,933	SA
Perth	3,275	18,340	WA
Hobart	382	1,057	Tas
Darwin	103	1,307	NT
Canberra	710	2,382	ACT
Combined Capitals	24,310	108,088	National

#### 12 month change: new and total properties advertised for sale

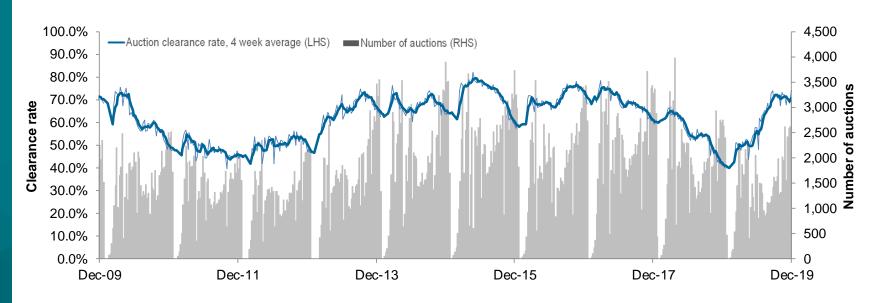






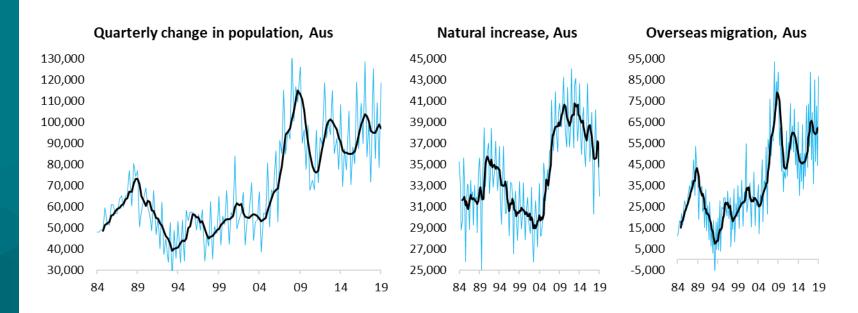
# Auction markets have strengthened with clearance rates remaining above 70% for most week's since mid-Sept and volumes trending higher through spring

#### Weekly clearance rates, combined capital cities





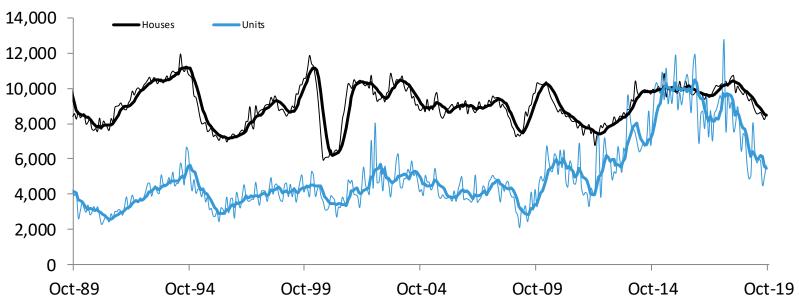
Housing demand: High migration rates are continuing to push the national population higher, with growth of 1.6% over the 12 months ending March 2019





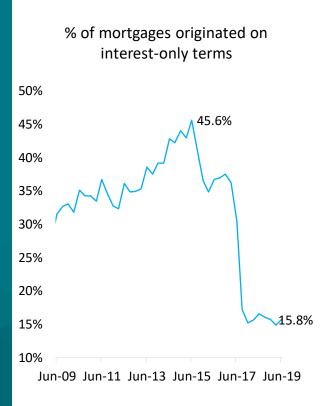
# Approved housing supply has been trending lower since late 2017, roughly in line with the peak in housing values

#### Number of dwellings approved for construction, National

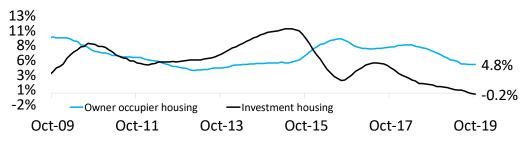




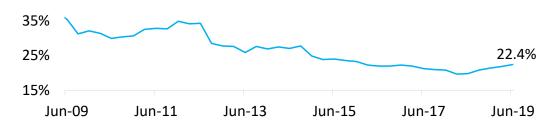
## Housing credit is expanding at an historically slow pace with investment credit growth down further in October



#### Annual change in credit, owner occupier v investor



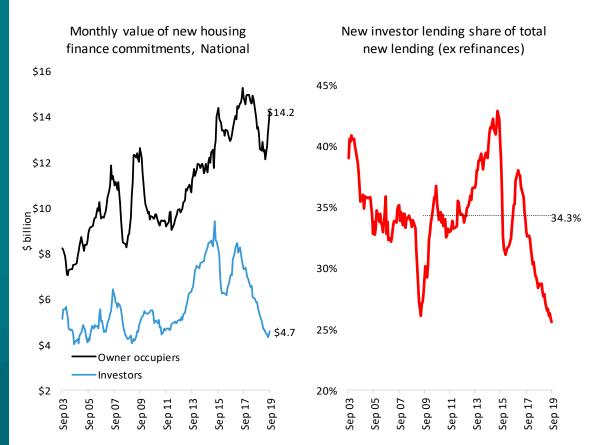




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45%

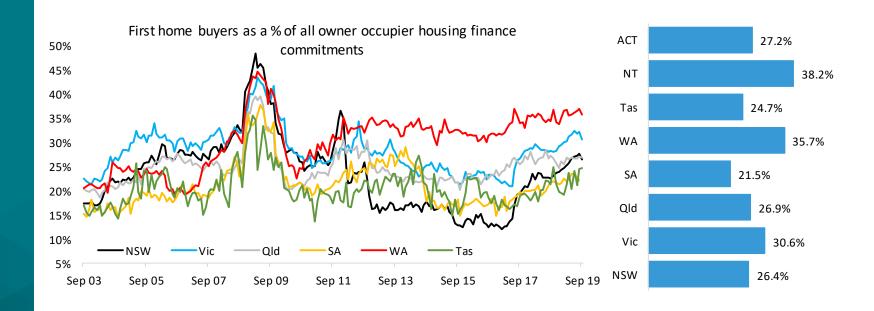




The value of lending to owner occupiers increased by 3.3% in September 19, while investor loans were -4.0% lower over the month of September. Investors continue to comprise a lower than average share of mortgage demand



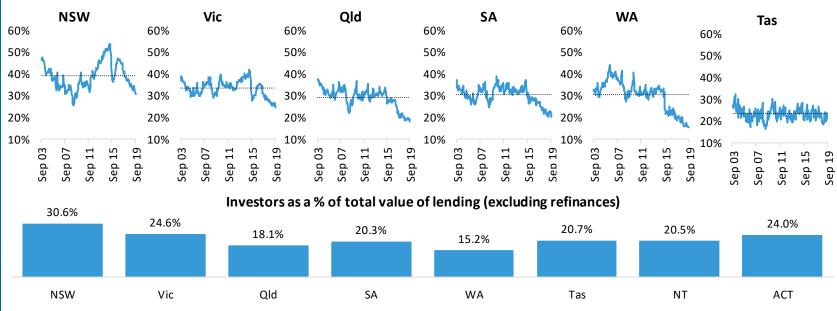
# First home buyers have been a key source of housing demand due to improved affordability, less competition from investors, low mortgage rates and incentives





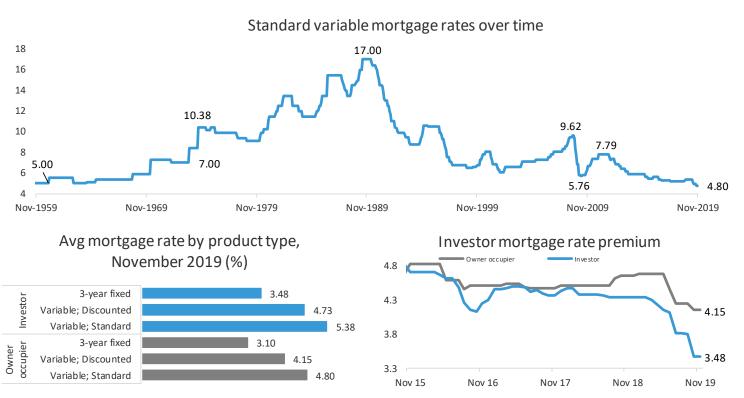
## Investor activity has faded over the past couple of years in each state and territory and is yet to show a rebound

#### Investor housing finance commitments by states as a share of total commitments (excluding refinances)





# With the cash rate falling by 75 basis points between June and October 2019, mortgage rates are tracking at the lowest level since the 1950's





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